

### Producer Component Prices

The producer component prices for the month of November are as follows: BF=\$16.6903, PT=\$2.5576, OS=\$0.7086. The average BC producer hectoliter return for the month is \$83.7026 compared to \$85.6572 in October a decrease of \$1.9546.

The net equalization payment charged to the producer pool in November for the production month of October was \$1,719,546.

### Reflections: Dick Klein Geltink

A lot has happened since I went to my first Dairyland meeting in Matsqui village at the age of 18, that was the start of being interested in what happens after the milk leaves the farm. The number of dedicated people we have met along the way, the many challenges that have come and continue to be there, but more than that the opportunities we were given to participate in an industry that has been very good to us. I am encouraged by the next generation on the farm and by those beyond the farm that make things happen. Thanks to my family who supported me going to yet *another meeting*?? Thanks to all the producers I have come to know, the people in this industry have been great, and especially the staff at all levels. Thank-you all!! May your Christmas be blessed, and may you reflect on the reason for the season.

Dick Klein Geltink retired from the Board, effective at the conclusion of the BCMMB AGM on November 30, 2018. The Board thanks him for his years of service and wishes him well in his future pursuits.

### Welcome to the Milk Board, David Janssens!

David Janssens is the newest Board member, having won a seat by acclamation in the Board's electoral process of October 2018. He is appointed as a Milk Board member for a three-year term, which started at the conclusion of the BCMMB AGM on November 30, 2018. David and Sandy Janssens own and operate Nicomekl Farms Ltd., a second generation 500 cow organic dairy in Cloverdale. They have three children. Nick is an integral part of the farm operation, Natalie is a policy analyst with Agriculture Canada, and youngest Hillary is on the National Rowing Team. David has a BSc (Agric.) and MBA (Fin.) from UBC; and has been actively dairying for over 30 years. He has held leadership positions as president of the BC Holstein Branch and Westgen. For the past five years David has represented the BC Dairy Association and BC producers on Dairy Farmers of Canada. He looks forward to serving the industry in his new role with the BCMMB. The Board looks forward to working with David.

### Important Notice: to Producers participating on the Quota Exchange:

**Effective January 1, 2019** the BCMMB will no longer be mailing out Quota Exchange Results letters to producers participating on the Quota Exchange. Please note that following the publication of each exchange, results letters are **emailed** to all exchange participants. If you have any questions or concerns, please contact Kathy Wallis at 604.854.4471 or [kwallis@bcmilk.com](mailto:kwallis@bcmilk.com).

### BC Continuous Quota Position

**October 2018 Actual -1.50%**

*November 2018 Projection -1.60%*

### Quota Management:

#### Reminders Early December 2018 Deadlines

**Early Deadline: Friday, December 21, 2018 – 1:00 PM**  
Buy/Sell Credits Transfers – effective Dec 1, 2018 & Jan 1, 2019

**Early Deadline: Friday, December 21, 2018 – 1:00 PM**  
Quota Exchange balance due for December 2018 quota purchases

### BCMMB 2018 Holiday Office Hours

December 21	Office Closed 3:00pm
December 24-25-26	Office Closed
December 31	Office Closed 12:00pm
January 1	Office Closed

### Merry Christmas and Happy New Year!

The BC Milk Marketing Board and staff would like to extend our warmest wishes to all of our producers and their families for a safe and happy holiday season. We look forward to working with you in 2019!

## Provincial Freight

The producer freight rate calculations for the months of October and November are summarized below:

Freight Rates (\$/hl)	October	November
Zone Transportation Costs	3.06	3.16
Less: Vendor Billings	(0.16)	(0.10)
Gross Provincial Freight Rate	2.90	3.06
Add: Train/Volume Discounts	0.34	0.34
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.14)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	0.06	0.01
<b>Net Provincial Freight Rate</b>	<b>3.16</b>	<b>3.27</b>

## Continuous Quota

Cumulative Over/Under Production (with limits) as of:

**November 2018**

*Unfortunately, these numbers are unavailable from CDC for this reporting cycle*

*\*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.*

## Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for October and November are:

Milk Quality Data	October	November
Individual Bacteria Count	22,498	26,619
Somatic Cell Count	165,081	163,355
Quality Bonus Qualifiers(%)	75.73%	73.32%

## Producer Payments

Participants in the December | January | February Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
December	Jan 02	Jan 18
January	Feb 01	Feb 20
February	Mar 01	Mar 19

## Credit Transfer Average Prices

Effective Nov 1 2018	Conventional   Organic	
Average Price	\$8.31	\$4.50

*A Summary of Credit Transfer Statistics can be found at [bcmilk.com](http://bcmilk.com) with other credit transfer documents.*

## Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Jan 2 @ 1:00pm	Feb 1
CDQ Buy/Sell of Credits	Dec 21 @ 1:00pm	Dec 1 Jan 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 [kwallis@bcmilk.com](mailto:kwallis@bcmilk.com)

Pam Gregory 604.854.4474 [pgregory@bcmilk.com](mailto:pgregory@bcmilk.com)

## After Hours and Transporter Contact Numbers

For transportation issues/questions during regular office hours, please contact BCMMB Transportation @ 604.854.4478 or 604.854.4479.

**For after-hours access, when needed, please call the BCMMB After Hours phone @ 604.308.3221.** Please save these numbers, somewhere that you can find them easily. (Note: if a phone is not answered immediately, please leave a detailed message with your name, IRMA number and contact information.)

**Or, to reach your specific transporter directly, see below:**

**For Zone 4** (Cariboo/Prince George), **Zone 6** (Creston) or **Zone 7** (Armstrong): please contact Ben Erickson at 250.803.2381,

**For Zone 1:** FV call 1.877.885.6455

**For Zone 1:** Organic 778.345.6244

**For Zone 2:** (S. Island) call 250.510.9566

**For Zone 2:** (N. Island) call 250.650.7566

## Quota Management Reminder: Quota Management Consultations

Producers are reminded if you want to meet with Kathy Wallis in the BCMMB office for a Quota Management consultation, it is advisable to contact her in advance at 604.854.4471 or [kwallis@bcmilk.com](mailto:kwallis@bcmilk.com), to schedule an appointment. This will ensure that she has adequate time available to answer your questions and provide assistance with potential changes with respect to your quota and/or farm structure.

## Credit Transfers – Reminders

Please ensure you have adequate credits available to transfer when submitting your CDQ Buy / Sell Credits Application Form. For inquiries or assistance with the amount of credits available to transfer within your limit, please contact Pam at 604.854.4474 or [pgregory@bcmilk.com](mailto:pgregory@bcmilk.com)

To obtain information for the average credit transfers prices please visit the BCMMB website [2018 Credit Transfer Summary](#)

## Thank you for attending the 2018 BCMMB AGM & Fall Producer Meeting

The Board would like to thank all the producers who were able to take the time to attend the AGM and the fall producer meeting. Attendance was excellent, and the Board appreciates the participation by producers.

[bcmilk.com](http://bcmilk.com) |



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